

### **Business Cable Services**

Business cable services provide organizations with unrivaled network speed, reliability and security. IT Company Inc. partners with the top cable companies in the U.S. to provide strategic cable solutions for your business. By working with us, you'll receive:

- · Strategic cable services consulting
- Implementation resources
- Service escalation management

A Single Source
Solution Provider for All Your
Cable Services Needs

Your business requires a robust communications and data network. Our primary goal is to ensure that you, our customer, receive the best possible network solution that maps and scales to your business objectives. Cable services provide your company with an advanced communications solution that makes it more competitive in today's marketplace.

# WHY CHOOSE CABLE

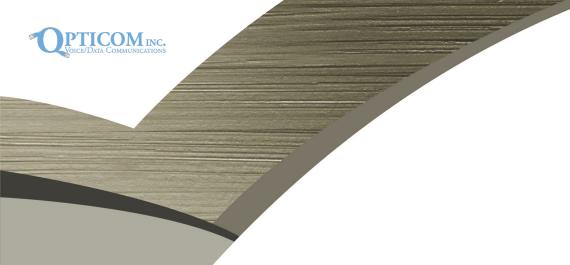
## Cable Provides Your Business...

- Valuable alternative to the LEC's
- Network reliability that is unmatched
- Redundancy / insurance
- Scalability for business
- Simplification of operations
- · Mobility support
- Increased productivity
- Cost effective upgrades
- · Support whenever you need it
- · Network availability both deep and wide

## WHY WORK WITH US

## As Your Solutions Partner, IT Company Inc....

- Will learn your business structure and goals
- Will understand your IT infrastructure
- Will determine the optimal cable solution
- Research to source the optimal supplier
- Will implement and support the selected solution
- Stay on to handle all customer service and escalations
- Become an integrated part of your organization's ecosystem



## **ABOUT US**

Since 1994, Opticom has built a reputation as a trusted resource for innovative technology solutions. We provide advanced Audiovisual, Information Technology, Communications systems, and Data cabling together with superior customer service. Our team of highly-skilled technologists, engineers and installation technicians pride themselves on supporting our clients with professional and cost-effective solutions to solve their business technology needs.

Call: 860.342.0731

#### **INTERNET**

Cable Internet connectivity is a fast, scalable, and secure large capacity Internet solution. With Cable Fiber or Coax networks, organizations get bandwidth options up to 10Gb supporting data transfers, media sharing, media streaming and collaboration.

### **NETWORK SERVICES**

Cable networks provide high-capacity, high-bandwidth, and high-speed access in a reliable and secure environment. Remote employees and satellite offices can access applications and services safely and efficiently anywhere in the world.

## **VOICE**

Cable company facilities-based networks allow for an easy-to-manage, fiber-rich IP network with superior functionality and call quality.

Cable powered PRI provides multiline, high capacity ISDN voice trunks, while SIP trunks allow businesses to utilize VOIP solutions while utilizing their current phones. Turn-Key Hosted VoiP over coax solutions are also available, with all phone equipment included.

### **CLOUD SERVICES**

Cable services are in the Cloud, allowing organizations to reduce costs and complexity while increasing efficiency and collaboration. Cloud computing, security, storage, infrastructure, software, and backup can all be supported with the reliability and security that only cable provides.

### **BUNDLED SERVICES**

Bundling cable services allows organizations to reduce the complexity of their network while streamlining processes. By bundling phone, Internet, Ethernet, and/or Cable TV services, organizations often invest the cost savings back into the business via bandwidth upgrades or other value-added services.

#### **OUR CABLE PARTNERS**

We have strategic partnerships with the top cable companies in the U.S., including

- Bright House Networks
- Comcast
- Cox Business
- Optimum Business
- Optimum Lightpath
- Spectrum
- Time Warner Cable